

Company Introduction

Sino Biological is an internationally recognized reagent supplier and contract research organization. Sino Biological's core technology platform is its in-house developed mammalian cell-based recombinant expression system. The system employs a range of proprietary reagents and processes, enabling high-efficient production of antigens and antibodies. The current catalog includes 10,000+ recombinant antigens, along with 2,000+ unique clones of monoclonal antibodies. Sino Biological is dedicated to support SARS-COV-2 research. The company's antibodies and antigens have been widely used to manufacture rapid antigen and antibody tests. Many of them have received the EUA from the FDA.

Sino Biological's manufacturing facility is in Beijing, China, while its US headquarter is in the greater Philadelphia area. The company is undergoing a major expansion, and is seeking for 2-3 talented Technical Account Managers.

Job Title: Technical Account Manager

Location: This position supports remote working, but candidates from the greater Philadelphia area is preferred.

Job Description:

The individual will be a member of the technical team. The primary responsibility will be:

- Provide technical support to the local sales reps;
- Work with the local sales rep to sell customized services;
- Establish and maintain relationship with the clients
- Directly work with the clients to develop work plans, set milestones, and monitor progress
- Coordinate internal resources to ensure completion of the project and delivery of the finished products and reports
- Create and maintain comprehensive project documentation
- Perform other related duties as assigned

Requirement:

- A Ph.D. degree from a US-based biomedical research institution
- Have a good understanding of biologic research, drug discovery, and diagnostics field, and the relevant technologies, products, and services;
- Knowledge and experience in recombinant protein expression and purification, antibody development, and bioassay development is preferred.
- Ability to learn fast;
- Willingness to learn new technologies;
- Ability to work independently;
- Strong Communication Skills;

Job type: Full-time

Salary: Base salary plus bonus based on qualifications

Bonus: Based on sales target

Benefits: Health insurance, Dental and vision insurance, Retirement plan

Please contact the HR department

careers@sinobiological.com