

Company Introduction

Sino Biological is an internationally recognized reagent supplier and contract research organization. The company is currently listed on ChiNext of Shenzhen stock exchange (301047 Sino Biological Inc.). Sino Biological's core technology platform is its in-house developed mammalian cell-based recombinant expression system. The system employs a range of proprietary reagents and processes, enabling high-efficient production of antigens and antibodies.

Sino Biological's manufacturing facility is in Beijing, China, while its US subsidiary is headquartered in the greater Philadelphia area. The company also has a subsidiary located at Frankfurt, Germany. Sino Biological is undergoing a major expansion globally. There are multiple positions available.

Job Title: Technical Account Manager

Location: Wayne (near Philadelphia) PA. Other locations (remote) may be considered for exceptional candidates

Job Description:

The individual will be a member of the sales team. The primary responsibility is to manage customized services for US-based customers, which includes but is not limited to:

- Work with the local sales rep to sell customized services;
- Establish and maintain relationship with the clients
- Directly work with the clients to develop work plans, set milestones, and monitor progress
- Coordinate internal resources to ensure completion of the project and delivery of the finished products and reports
- Create and maintain comprehensive project documentation
- Perform other related duties as assigned

Requirement:

- A Ph.D. degree from a biomedical discipline;
- Training experience in protein biochemistry, antibody development, and immunology is preferred;
- Have a good understanding of biologic research, drug discovery, and diagnostics field, and the relevant technologies, products, and services (manager only);
- Ability to learn fast;
- Ability to multi-task;
- Ability to work independently;
- Strong Communication Skills;
- Bilingual (English and Mandarin) preferred

We offer competitive salary, healthcare insurance, and company-matched Simple IRA. Also, our expanding business offers various career moves to seek new horizons. Join us and bring your curiosity to life science! Please send resume to careers@sinobiological.com

Job Title: Product Specialist

Sino Biological US Inc.

Location: Houston, TX

Job Description:

The individual will be a member of the product/technical team. The primary responsibility is to provide product support for US-based customers, which includes but is not limited to:

- Responsible for routine product management of distribution channels.
- Provide support for product training.
- Assist in new product introduction and release activities.
- Provide support for marketing materials, marketing campaigns, tradeshow, and other promotional activities.
- Working with product manager to identify areas for improvement.
- Maintain complete documentation for all product-related activities.
- Perform other product-related duties as assigned.

Requirement:

- A M.S. or Ph.D. degree from a biomedical discipline
- Excellent written and verbal communication skills
- Strong computer and data entry skills
- Detail oriented
- Ability to learn fast
- Ability to multi-task
- Ability to work independently

Job type: Full-time

Salary: Base salary plus bonus based on qualifications

Bonus: Based on sales target

Benefits: Health insurance, Dental and vision insurance, and Retirement plan

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